

OTIS Facts Australasia

OVERVIEW, SIZE AND SCOPE

World's largest company in the manufacture, installation and service of elevators, escalators and moving walkways. Wholly owned subsidiary of United Technologies Corporation.



Otis Australasia installs, maintains and modernises elevators, escalators and moving walkways with the support of local engineering expertise



There are over 1,000 employees across Australasia



Otis has approximately 28% share of the world elevator and escalator new equipment market



Average employee tenure is approximately 14 years



More than two-thirds of all employees are based in the field i.e. on job sites

ORGANISATIONAL STRUCTURE

Australasia is part of Otis' Pacific Asia Area (PAA) Region, which also encompasses Hong Kong, India, Indonesia, Malaysia, the Philippines, Singapore, Taiwan, Thailand and Vietnam.

Australia have branch offices in every state and territory along with regional office in Cairns, Townsville, Gold Coast and Newcastle. The New Zealand head office is in Auckland with branch offices in Wellington and Christchurch.



Bitexco Financial Tower

Burj Khalifa

CN Tower

Eiffel Tower

Empire State Building

Kohinoor Square Tower

Lotte Super Tower

Petronas Towers

Shanghai World Financial Center

MAJOR PROJECTS IN AUSTRALASIA



126 Phillip Street
Sydney



Eureka Towers
Melbourne



1 Bligh Street
Sydney



Crown Entertainment Complex
Melbourne



NZ Parliament House
Beehive
Wellington, NZ



Tabitha Building
Sydney



Parramatta Justice Precinct
Sydney



8 Chifley Square
Sydney



Grosvenor Place
Sydney



Peninsula Apartments
Gold Coast



Royal Adelaide Hospital
Adelaide



400 George Street
Brisbane



Sydney Tower
Sydney



Sydney Water Corporate
Headquarters
Sydney



KENS
Sydney



Chifley Tower
Sydney



AMP Tower
Brisbane



ELEVATORS, ESCALATORS AND MOVING WALKWAYS

Advanced elevator technology to provide customized solutions for a full range of applications from low-, mid- and high-rise commercial, residential and infrastructure projects to the tallest building in the world.



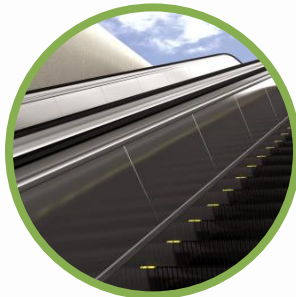
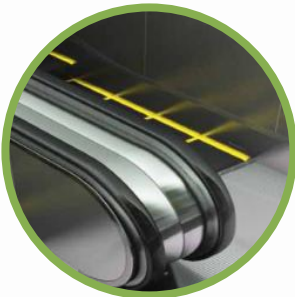
Gen2™ elevator provides sustainability, architectural flexibility and outstanding ride quality. Available in both machine room-less or mini-machine room, heavy duties and high speeds.



Compass™ destination management system provides personalised elevator service while improving system performance



Double deck and high speed elevators. Unsurpassed performance for demanding projects.



Escalators and Trav-O-Lator™ moving walkways for public and commercial applications



Sustainable features: smarter operations with ReGen Drives, power monitoring, highly efficient lubrication systems

SERVICE AND MODERNISATION



The REM™ monitoring system combined with our customer-focused Otis Elite™ service program provides customers optimal reliability and faster response time



The EMS Panorama™ elevator management system enables improved building management



Otis has the world's largest network of branch offices and service centres



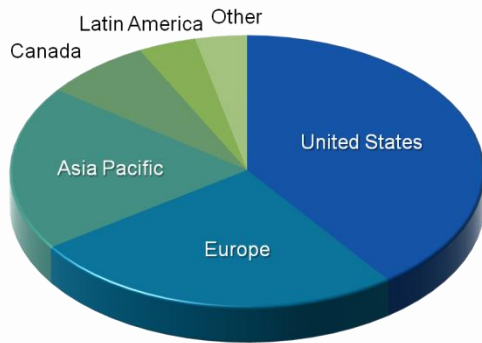
Innovative technologies and an extensive product line to improve performance, aesthetics and reliability of elevator systems



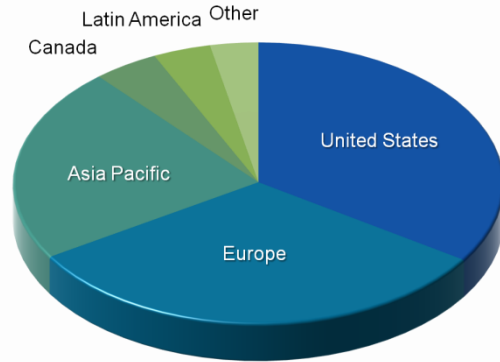
The advantages of Gen2 technology can be applied to building modernisations to reduce overall energy consumption while improving reliability, and performance

UNITED TECHNOLOGIES CORPORATION (UTC)

Based in Connecticut, USA, UTC is a diversified company providing high technology products and services to the global aerospace and building industries.



\$54 billion



208,200 employees



Otis Elevator Company
Elevators, escalators, moving walkways



Carrier Corporation
Air conditioning, refrigerating, heating, ventilation and HVAC systems and products



UTC Fire & Security
Electronic security, fire protection products and services



UTC Power
Fuel cell systems, for on-site, transportation, space and defense applications



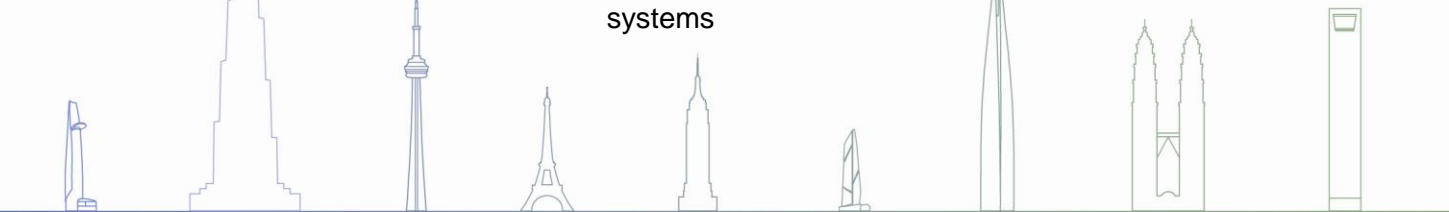
Hamilton Sundstrand
Aerospace systems, components, space suits, industrial products



Pratt & Whitney
Aircraft engines, gas turbines and space propulsion systems



Sikorsky
Military, industrial and commercial helicopters



OTIS MILESTONES

1853

Elisha Graves Otis founds the company in Yonkers, NY

1900

Introduce escalator at the World's Fair in Paris

1925

Install first "memory" control system

1948

Introduce automatic elevator system

Introduce REM™

1988

Introduce OTISLINE™

1983

Introduce Elevonic™ 101

1979

Became a wholly owned subsidiary of UTC

1976

1989

Introduce Elevonic™ 411 & Elevonic™ 311

1993

Release Otis 2000 elevator line in Europe

1994

Introduce Otis 506 NCE escalator

2000

Launch Gen2™ elevator system

Introduce The Way to Green™

2010

Introduce Otis Elite™ Service

2009

Introduce Compass™ Destination Management and ReGen™

2005

Introduce EMS™ Panorama™

2004



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